

ALLISON MOONEY

An international corporate speaker and presenter of vast experience, Allison first came to notice for outstanding customer service as Manager of Ansett Golden Wing (Auckland), Allison is a leading authority on Personality Plus, (a dynamic profiling system). Allison uses this program to build teamwork, customer service, and selling skills.

During her 12 year sojourn with both Ansett and Managing Qantas's First Class Lounge, Allison found herself in constant demand to share with others her gift at PEOPLE RELATING SKILLS, and soon began fronting seminars on this subject matter.

PRESSING THE RIGHT BUTTONS

Ever wondered why you instantly 'click' with some people you work with yet there are some who can rub you up the wrong way – sometimes before they even open their mouth!

We wish we could straighten out all those people – those very same people who want to straighten us out!

Regardless of where we work the common thread is that we all deal with people. Business transformation occurs when we understand, respect and celebrate each others' differences. By understanding what motivates us, we find greater significance in who we are, meaning in our workplace, resulting in greater productivity.

Allison Mooney an international award winning humorous speaker will show us how to use the **4 Critical keys of influence** effectively

- Work out what makes people tick.
- Speed read others to find out what they really want.
- See things as they see them. (*in their shoes*)
- Communicate in a way that makes people want to listen
- Know what makes people love coming to work.